PT. Tunas Graha Servindo

COMPANY PROFILE

PT. Tunas Graha Servindo

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About TGS

PT Tunas Graha Servindo (TGS) is an indonesian company, established in early March 2008 and engaged in diverse activities in the fields of telecommunications services & enterprise communication system includes IP Voice Switch and broadband communications.

Telecommunication Services activities includes field maintenance services of BTS Sites, Telecommunication System implementation, and CDC System as well as Energy Management Services

Balanced consideration following factors has enabled TGS to launch program that increases TGS competitive position :

1. Developing customers driven *organization*.
2. Concentrating in *core activities* supported by competent resources.
3. Defining a *quality policy* and establishing a quality management system.

Human Resources : 250 Staffs, consisting of :
various education background from D3 (Poly), S1 (BSc) and S2 (Master)

Certifications :

NSN , Huawei, CME, HSE, Climbing, Project Mgmt, ITIL

Background

From Government Regulation :

Government regulation has encouraged operator to wider their coverage penetration, to serve more people according to the needs.

From Operator Strategy :

Operators must focus on their core business and improving customer satisfaction with quality excellence standard of services.

From Vendor Strategy :

Vendor must focus on their core business, improving brand image and market share, by maintaining quality excellence services with reduced headcount

TGS sees the above points of view as a challenging opportunity, to become a strategic partner to any business partners, operators & vendors in providing professional services according to each respective requirements.

Vision

To become a preferred partner in providing , telecommunications equipment and services, including all necessary design & support accordingly.

Believing that our people play the decisive role in the success of TGS with their know how, capabilities, integrity & enthusiasm.

Great attention has always been given to the development of personal & professional traits relevant with their role in the organization.

Mission

Providing a quality of services to meet customer's high service requirement.

Adaptable to a dynamic change in the telecommunications industry.

Maintaining and developing quality resources according to the needs.

Managing operational activities, efficiently.

TGS Scope of Business

Enterprice Communication Network
Cellular Networks Field Maintenance Services
CAD Design and Drafting for BTS Construction
Cellular Networks Rollout Project Management Services
Energy Management Services
SITAC (Site Acquisitions)
Civil, Mechanical and Electrical (CME)
Telecom Equipment Implementation
Tower Provider
Outside Plan Implementation and Maintenance

Customers :

Nokia Siemens Networks (NSN), Huawei Tech. Investment (HTI), HCPT, NTS, Telkom Indonesia

Projects Reference :

Contract DC Power Service Provider for HCPT Networks in Sumatra (33 sites)
Contract Energy Management for HCPT Backbone Sites in Sumatera (116 sites)
Contract with Huawei for BTS Maintenance Services for AXIS Network in West & Central Java (1000 sites)
Contract with NSN for BTS Maintenance Services for HCPT Networks in West Java & Bekasi (1200 BTS sites)
Contract with NSN for CAD Drafting services for HCPT and Telkomsel Rollout project (5000 design packs),
Contract with NSN for Zone Project Management for HCPT Networks (400 sites in West Java),
Contract with Huawei for SITAC, CME and TI for NTS Networks (50 sites in West Java Area),
Tower provider in Semarang area, Central Java
OSP, secondary cabling laying for Telkom Indonesia

SIEMENS Communication Server

HiPath 1100

It provides reliable voice communication for small and midsized businesses modular expandable from 8 to 140 extensions

* Ideal for businesses that need simple, easy to use communications
* Economical. Feature rich system with core functionality, segment applicable phones and basic application set
* Simple to install, use, administer and maintain
* Designed and priced specifically for cost sensitive customers and markets

HiPath 3000

* A flexible communications platform for small and medium-sized businesses that scales up to 500 users
* Multi-site networking allows businesses with remote sites to operate it as one system
* Lower call charges by using IP telephony between sites or over the Internet.
* Access to industry-leading telephony features in TDM or IP environments

HiPath 4000

The leading converged communications platform for medium and large enterprises that provides business process and workflow integration, high availability, strong security, powerful performance and cost-effective communications for up to 10,000 users.

* One seamless network with a unified user experience
* Voice communication embedded seamlessly into your IT network
* Make dramatic and immediate improvements in workflow processes
* High reliability and protection against failure
* High return on investment, low cost of ownership and super smooth implementation

Open Scape Voice

With Open Scape Voice your company could improve business practices, streamline information and speed up decision making, gaining the competitive edge that your organization needs.

Open Scape Voice is Siemens' innovative Real Time IP System for large companies with IP network infrastructures benefiting from SIP-based communication-alongside with maximum security and reliability.

TGS Experience

PABX Project Experience

1. Pertamina Hulu Energi ONWJ Ltd
Hipath 4000 : 7 systems, 1500 user extentions

2. BP Berau Ltd / Jakarta
Hipath 4000 : 1 system, 800 user extentions

3. PT Orica Mining Service
Hipath 4000 : 2 systems, 300 user extentions

4. CNOOC SES Ltd
Hipath 4000 : 2 systems, 1500 user extentions
Hipath 3000 : 8 systems, 250 user extentions

5. Star Energy
Hipath 4000 : 1 system, 500 user extentions

TGS Management

Commisioner	: Ronald Alexander
President Director / CEO	: Ignatius Ronny Widjaja
Director	: Dwiwanto
Finance	: Wanny Handali
Sales & Marketing	: Budi Santoso
Operation	: Kamal Buana
Accounting and Tax	: Lowry Mandahar Marpaung
Commercials	: Lusi Susanti
Corporate Support Services	: Eddie PH
HSE	: Robertus Moeljanto

Company Data

Established Date	: March 13th, 2008
Founder	: PT. Tunas Komindo Persada (TKP)
Established Deed	: Drs. Gunawan Tedjo, SH. MH, Notary Public in Jakarta. No.: 68 / dated: March 13, 2008 Lembaran Negara No.: AHU-33308.AH.01.01 Tahun 2008
Head Office	: Graha Tunas, Jl. Warung Jati Barat No. 63 Jakarta Selatan 12740 Indonesia
Branch Offices	: Jakarta, Bandung, Pekanbaru, Balikpapan, Makasar
Tax Certificate / NPWP	: 02.491.609.0-074.000
Sertifikat Usaha Konstruksi	: 0016/ASPEKNAS/09/06/09 tanggal 10 Juni 2009